



Upcoming Events

February 2010

10	Good Morning Mississauga
18	Growth & Power Session 4: <i>Where have all the salespeople gone?</i>
22	Speed Networking
23	<i>*Special*</i> MBX with Brampton Board of Trade
25	Educational Seminar: Bill 168 <i>Violence in the Workplace</i>

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MBOT NEWS & EVENTS

MBOT hosting Bill 168 Violence in the Workplace Seminar on Feb. 25
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PROVINCIAL NEWS & EVENTS

Do you want to make an impression on the world? Want to expand your exports?
Len Crispino, Ontario Chamber of Commerce: Message to MBOT members
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MUNICIPAL NEWS & EVENTS

MBOT invites businesses to participate in Mayor's Jobs Summit – Feb. 9
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BUSINESS MARKETPLACE

Plasp Child Care Services
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MBOT NEWS & EVENTS

MBOT hosting Bill 168 Violence in the Workplace seminar - Feb. 25

Sponsored by Rogers, join MBOT for a valuable seminar about Bill 168 - *Violence in the Workplace*, which will take effect later this year.

Event Details:

Date: Thursday, February 25, 2010
Location: Centre for Health & Safety Innovation, 5110 Creekbank Road, Mississauga, Ontario, L4W 0A1

Agenda: 7:30 a.m. to 8 a.m. Breakfast & Networking | 8 a.m. Educational Seminar
Keynote Speaker: Andy Balaura, Pallett Valo LLP

Admission Price: MBOT Members: \$25 each | Potential Members: \$35 each
Prices include breakfast, admission and 5% GST

To register, please contact the MBOT office at 905-273-6151 or info@mbot.com.

PROVINCIAL NEWS & EVENTS

Do you want to make an impression on the world? Want to expand your imports?

Export Market Access can help you. 220 companies in Ontario have already taken advantage of this program, receiving a total of 2 million dollars. The program is operated by Ontario Chamber of Commerce with support from the Governments of Canada and Ontario.

Quick facts:

- Available to any company with 5 or more employees and annual sales of \$500,000 or more
- 50/50 cost sharing contributions up to \$30,000 per application
- Four eligible activities: Direct Contacts (international trade shows, fairs, exhibitions, and incoming and outgoing trade missions); Marketing Tools; Market Research; Foreign Bidding Projects
- Approved applicants can apply for a second grant within a twelve month period, if they have completed their final report
- Online application, response in less than 30 days

For more information, visit www.exportaccess.ca.

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Len Crispino, Ontario Chamber of Commerce: Message to MBOT members

Succeeding in business today requires more intelligence and ingenuity than ever before. In the global marketplace, efficiencies and cost savings make the difference between success and failure. These realities make the work of Mississauga Board of Trade and Ontario Chamber of Commerce more important than ever.

Your Ontario Chamber prides itself in providing real solutions to real problems. Our goal is to attract investment, create jobs and generate wealth for Ontarians. Thanks to our lobbying, substantial improvements have been achieved.

Regulatory Changes

There is a new predictability to regulatory changes in Ontario. New regulations will now come into effect only twice a year: January 1st and July 1st. This will help businesses plan ahead and encourage greater compliance through broader awareness. Your OCC has successfully lobbied for this change, modeled on regulatory practices in the UK.

Comprehensive Tax Reform

The OCC's efforts to eliminate the *Small Business Clawback*, an impediment to business expansion, and to lower corporate income tax rates have paid off. Small businesses will no longer find their provincial small business deduction clawed back when they grow beyond the small business threshold. Combined with the cut in general corporate income tax, this will produce savings for small businesses in the thousands of dollars each year.

For every \$100,000 in net income, large businesses will save \$2,000, rising to \$4,000 in 2013. In 2004 we began lobbying for a long term tax strategy with three pillars: corporate tax consolidation, the elimination of capital tax, and a harmonized sales tax (HST). All three have now been achieved.

Ontario businesses now file one corporate tax return, instead of two. As well, eliminating capital tax is saving Ontario firms thousands of dollars: for every \$25 million in capital, they save \$22,500. By July, these savings will have grown to \$45,000.

The HST will also benefit Ontario businesses: they will save roughly \$500 million in administration costs, since they will no longer track the retail sales tax; secondly, many will become "sales tax free," as they will no longer pay sales tax on their business inputs. For every \$1 million in operating expenses, the average business will save \$4,800 annually. For companies investing in machinery and equipment, these benefits will multiply.

Success in other areas

Ontario's Chamber network has also lobbied effectively on issues like transportation, infrastructure and borders. The OCC has published three reports on Canada-U.S. border and transportation issues, most recently Easing the Chokepoints. It has also led missions to Queen's Park, Ottawa and Washington.

Recently, the federal environmental assessment has received approval for the Detroit River International Crossing (DRIC), linking Highway 401 to I-75 in Detroit. Construction will begin in 2011 with completion in 2015. The DRIC will significantly ease congestion and create hundreds of jobs.

In 2010, your Ontario and local board of trade will continue their work representing your interests and strengthening Ontario's economy.

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MUNICIPAL NEWS & EVENTS

MBOT invites businesses to participate in Mayor's Jobs Summit – Feb. 9

Mississauga Board of Trade has joined Mayor Hazel McCallion and other community partners to host a Mayor's Job Creation Summit *Mississauga Works*, Tuesday, February 9 - 7:30 a.m. to 1 p.m. at Living Arts Centre (4141 Living Arts Drive, Mississauga).

MBOT would like to invite its members to participate, but space is limited. The program will include continental breakfast, keynote and panel speakers, roundtable discussion and networking lunch.

Various stakeholders, representing business, government, education, non-profit sector and labour, will be coming together to discuss and identify strategies and partnerships to increase employment in Mississauga. In particular, the goals of the Summit are to:

- better understand the employment challenges in Mississauga;
- focus on the employment challenge for youth and newcomers;
- discuss innovative solutions to support labour needs of business and industry sectors;
- develop action plans to quickly increase attractive long-term employment opportunities.

By launching the Mayor's Job Creation Summit, Mayor Hazel McCallion is seeking the input of as many of the key players in job creation as possible. Any MBOT members interested in attending are asked to RSVP by February 2, 2010 to info@mbot.com, providing name, company, and contact information (including e-mail).

BUSINESS MARKETPLACE

	<p>Looking for high quality child care?</p> <p>PLASP Child Care Services operates quality child care programs for children up to 12 years of age.</p>
<p>PLASP operates more than 185 school age programs and 20 early learning and child care centres. Fun for kids. Peace of mind for parents.</p>	
<p>T: 905-890-1711 E: childcare@plasp.com or www.plasp.com for more info.</p>	

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For more information about Policy & Politics or **Business Marketplace**, contact Jennifer Jodha at 905-273-6151 ext. 23 or jjodha@mbot.com.